



**TAMIL NADU FISHERIES DEVELOPMENT CORPORATION LIMITED**  
**(A Government of Tamil Nadu Undertaking)**

Integrated Office Complex for Animal Husbandry and Fisheries Department,  
No. 571, 4<sup>th</sup> Floor, Anna Salai, Nandanam, Chennai – 600 035.

R.C. No. 2241/S3/2022

Dated:15.12.2025

**INVITATION FOR EXPRESSION OF INTEREST**  
**TO**

**DESIGN, BUILD OPERATE AND TRANSFER (DBOT) A MODERN, READY-TO-COOK FROZEN SHRIMP, LIVE FISH VENDING AND DINE IN OUTLET FOR PROMOTING DOMESTIC MARKETING OF FROZEN SHRIMP AND LIVE SEAFOOD AT ITS VIRUGAMBAKKAM COMPLEX, CHENNAION REVENUE SHARING BASIS WITH TAMIL NADU FISHERIES DEVELOPMENT CORPORATION(TNFDC ) LTD.**

**Method of Contract: Revenue Sharing basis**

Sealed Tenders are invited to design, build operate and transfer a modern, ready-to-cook frozen shrimp, live fish vending and dine in outlet for promoting domestic marketing of frozen shrimp and live sea food outlet in 1000 Sq Ft Vacant area available under the control of TNFDC at its Virugambakkam Complex, Chennai on revenue sharing basis with TNFDC Ltd. The bid documents will be available up to 03.00p.m. on 06.01.2026. The bid document can be downloaded from the [www.fisheries.tn.gov.in](http://www.fisheries.tn.gov.in). and <https://kayal.tnfdc.in> The Cost of EOI is Rs.500 + 5% GST and Earnest Money Deposit is Rs.5000/- to be remitted in favour of The Managing Director, TNFDC Ltd., Chennai – 600 035 by means of Demand Draft and should be furnished along with technical bid of EOI.

Any additional / further details and conditions related to the contract can be had from the office of the Tamil Nadu Fisheries Development Corporation Limited, Chennai – 600 035.

**Important dates for Submission:**

1.	Tender Schedule issue last date	06.01.2026 – 03.00 p.m.
2.	Last Date and time for submission of EOI	06.01.2026 – 03.00 p.m.
3.	Date and time of opening of the EOI	06.01.2026 – 03.30 p.m.
4.	Pre Bid Meeting	30.12.2025 – 03.30 p.m.

**Sd./-MANAGING DIRECTOR**

**TERMS OF REFERENCE (TOR) INVITATION FOR EXPRESSION OF INTEREST  
TO DESIGN, BUILD AND OPERATE A MODERN, READY-TO-COOK FROZEN  
SHRIMP, LIVE FISH VENDING AND DINE IN OUTLET FOR PROMOTING  
DOMESTIC MARKETING OF FROZEN SHRIMP AND LIVE SEAFOOD AT ITS  
VIRUGAMBAKKAM COMPLEX, CHENNAI ON REVENUE SHARING BASIS WITH  
TNFDC LTD**

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**1. Description of Assignment:-**

The Tamil Nadu Fisheries Development Corporation Limited, a Government of Tamil Nadu Undertaking is carrying out retail fish marketing activities in Chennai City and running modern retail fish outlets and mobile fish marketing kiosks at various places. It has been proposed to identify a Firm/ Agency on revenue sharing basis to design, build operate and transfer a modern, ready-to-cook frozen shrimp, live fish vending and dine in outlet (herein after called as "**Kayal Seafood Outlet**") for promoting domestic marketing of frozen shrimp and live sea food to the public in a commercial way.

**2. Objective of Assignment:-**

The main objective of this Assignment for which EOI invited by TNFDC is to identify and select an interested and capable Firm / Agency (herein after called as "Proponent") to design, build operate and transfer a "**Kayal Seafood Outlet**" on revenue sharing basis at the vacant area available with TNDFC in its Virugambakkam Complex, Chennai . Recognizing the growing demand for shrimp and frozen seafood in Chennai, and the untapped potential of frozen shrimp, Live Fishes and ready-to-Cook sea food products, we propose a strategic collaboration to increase awareness, build consumer trust, and boost shrimp and live fish consumption in the domestic market. This partnership aims to leverage the existing sea food market presence while focusing on the innovative frozen shrimp products to cater the evolving consumer preferences in and around the area of MRC Nagar.

**3. Scope of the Assignment:-**

- i. To design, build operate and transfer a modern "**Kayal Seafood Outlet**" at the vacant area available with TNDFC in its Virugambakkam Complex, Chennai .
- ii. The Proponent so selected shall develop the concept and design of modern "**Kayal Seafood Outlet**" in co-ordination with TNFDC Ltd, build the same on its own at its own cost and operate it on revenue sharing basis with TNFDC.
- iii. The concept and design so developed and the outlet so constructed shall be the property of TNFDC under all

circumstances. The cost of concept, design and construction will not be reimbursed to the proponent.

- iv. To utilize "**Kayal Seafood Outlet**" for domestic marketing of the export quality Frozen Sea Food with an exclusive focus on shrimp, Live Fishes and Ready-To-Cook Sea Food products with dine in on accepted revenue sharing basis under Co-Branding of proponent and TNFDC Ltd.
- v. The Proponent shall obtain all required statutory clearances complying with all the statutory requirements to deal with shrimp, frozen seafood and live fishes and shall maintain transparent accounts.
- vi. The Proponent so selected shall enter into an MoU with TNFDC Ltd for the assignment.

#### **4. Terms of Technical and Financial Eligibility:-**

- i. The Proponent shall have a local office at Chennai with minimum one year experience in handling shrimp, frozen seafood, live fishes and ready-to-Cook sea food products and retail outlets in and around Chennai.
- ii. The Proponent should have a minimum experience of not less than 3 years in the field of marketing of similar products.
- iii. The Proponent should have minimum average annual turnover of not less than Rs.10.00 lakh for the last 1 year.
- iv. The Proponent should have GST Registration & other statutory obligations.
- v. Income tax clearances & Audited balance sheets of the Proponent should be produced for last 1 years.
- vi. Highest annual rental for the land and % of revenue sharing to TNFDC Limited shall be the criteria for the selection of successful proponent.
- vii. The Proponent should make a refundable security deposit of Rs.10,000/- (Rupees Ten thousand only) to Tamil Nadu Fisheries Development Corporation Limited for satisfactory fulfilment of the assignments on sharing of revenue.

**5. Terms of Contract:**

- i. The period of contract for operation and maintenance of Model modern **“Kayal Seafood Outlet”** out let facilities at Virugambakkam Complex, Chennai would be initially for a period of 9 years extendable for a further period on mutually agreed terms and conditions.
- ii. The Proponent shall ordinarily hand over the land with **Kayal Seafood Outlet**” on completion of the initial period of contract on demand by TNFDC with prior notice before 3 months period.
- iii. The Proponents can seek termination of the contract with prior notice of 3 months period.
- iv. In case of pre mature termination by the proponent before the completion of initial contract period on exceptional circumstances, the proponent shall be permitted to take those operational machineries, equipment's and raw materials, specifically listed and agreed in the MOU

**6. Terms of References:-**

- i. The terms of reference on the mode of operation, branding and Logo, electricity consumption charges, Method and Terms of Revenue sharing and its payment, maintenance of accounts, audit and insurance shall be as prescribed in the MOU mutually agreed between the TNFDC Ltd. and the proponent.

**7. General Terms and Conditions:-**

1. EOI should be submitted in the enclosed Form only; failing which the same will not be considered.
2. The Annual rental and Percentage (%) of Revenue sharing should be clearly indicated both in figures and words.
3. No interest will be allowed on the Earnest Money Deposit EOI will not be considered unless the Earnest Money Deposit, has been deposited.
4. The Earnest Money Deposit deposited by the successful tenderer will be adjusted towards Security deposit payable by them before entering into agreement subject to the conditions. The earnest Money Deposit of the unsuccessful tenders will be returned /refunded as soon as the EOI have been disposed off.

5. The selected Proponent shall be required to execute an agreement at their own cost as per the terms and conditions on non judicial Rs.100/- stamp paper.
6. The selected Proponent must deposit a sum of Rs.10,000/- as security deposit by means of demand draft drawn in favour of the Managing Director, TNFDC or Fixed Deposit Receipt from a nationalized / commercial bank or Bank Guarantee from a nationalized / commercial bank in an acceptable form safeguarding the interest of this office in all respects and execute agreement.
7. The security deposit shall remain valid for a period of sixty days beyond the date of completion of all contractual obligations of the Proponent. The security deposit will be forfeited in case of the non-compliance of the terms of agreement by the Proponent or misconduct..
8. The Security Deposit amount so deposited by the Proponent does not carry interest until refund.
9. The selected Proponent shall not assign, sublet or transfer the contract either on whole or part. If it is found that the contract has been assigned or sublet or either in part or in full, the TNFDC Administration will terminate the contract without any notice duly forfeit the Security deposit as ascertained liquidated damages.
10. The TNFDC Ltd. shall have the right to inspect the premises and also the books of accounts, etc. at any time.
11. The selected Proponent shall not encumber the facilities by way of pledge, hypothecation, mortgage, charge, lien, lease, leave and license or in any other manner.
12. The selected Proponent shall insure his staff, property, guests, etc. at his cost and risk.
13. The transportation, food, medical and other statutory requirements in respect of each personnel of the selected Proponent shall be the responsibility of the selected Proponent.
14. This office reserves the right to reject any or all the tenders without assigning any reason whatsoever and the

decision of the management shall be final and binding on all the bidders.

15. The TNFDC ltd., shall not be liable for any loss, damage, theft, burglary or robbery of any personal belongings, equipment or vehicles of the personnel of the tenderer.
16. The electricity consumption charges are to be paid by the selected Firm /Agency to TNEB based on the demand raised by the EB Authority.
17. In case of any dispute, the tenderer will refer the dispute to an Arbitrator in accordance with the provisions of the Arbitration and Conciliation Act, 1996 (Central Act 26 of 1996) and the parties agree to abide by the decision of the Arbitrator and the place of Arbitration shall be at Chennai.

**Sd./-MANAGING DIRECTOR**

## **TENDER FORM**

NAME OF THE INDIVIDUAL/FIRM/: \_\_\_\_\_

SOCIETY (BLOCK LETTERS)

FULL NAME IN (BLOCK LETTERS) : \_\_\_\_\_

ADDRESS : \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

To,

The Managing Director,  
Integrated Office Complex for Animal Husbandry &  
Fisheries Department  
No.571, 4th Floor, Anna Salai,  
Nandanam, Chennai – 600 035.

Sir,

Sub: Expression of Interest to Design, Build Operate and transfer  
a Modern, Ready-To-Cook Frozen Shrimp, Live Fish Vending  
and Dine In Outlet for Promoting Domestic Marketing of  
Frozen Shrimp and Live Seafood at its Virugambakkam  
complex, Chennai

1. I / We have read and understood the general conditions of contract and terms and conditions of the proposed Agreement. In the event of my/our tender being accepted. I / we promise to abide by the said Rules and conditions.
2. Subject to the conditions given in the general conditions of the tender, I / We hereby tender to the Managing Director, TNFDC Ltd., Integrated Office Complex for Animal Husbandry & Fisheries Department No.571, 4th Floor, Anna Salai, Nandanam, Chennai -600 035, herein after called TNFDC Administration

*Note:* In the event of partnership firm, please state the Name, Age and permanent Address of all the partners separately along with this tender.

3. I / We agree that I / We will not withdraw the offer before TNFDC accepts or rejects the same or before 120 (One hundred and twenty only) days from the date of opening of tender whichever is earlier and in the event of my/our withdrawing the same, earnest money deposit shall be liable to be forfeited by the TNFDC Administration.
4. In the event of failure on successful Tenderer part to comply with all or any of these conditions, within the time mentioned, the Earnest Deposit shall be adjusted against liquidated damages without prejudice to any right of the TNFDC Administration to claim damages from the successful tenderer for breach of contract.

5. I / We agree to pay the security deposit by means of Demand Draft / Bank Guarantee being amount of Rs.10,000/- which will be valid and kept open not only during the contract period but also for a further period of six months beyond the contract period within 14 days of the date of acceptance of the tender.

6. In the event of the information furnished by me is found to be false I agree that my tender is liable to be summarily rejected by the TNFDC Administration who shall be sole Judge whose decision shall be final.

7(a). In the case of Group/ Co-Operative Society of unemployed educated youths. The registration number being \_\_\_\_\_ and to this effect we enclose a copy of the registration certificate issued by the Competent Authority of co-operatives Society.

7(b). It is hereby declared that each member of Group/ Co-Operative Society is Educated and unemployed and they are between the age of 18-30 years. The names and other details of the members of the Group / Co-Operative Societies are furnished below.

SL.NO.	NAME	AGE	QUALIFICATION	ADDRESS

(The names of all the members with the above details should be given).

7 (c). We also undertake that if our tender is accepted, to notify to the TNFDC Administration during the tenure of contract, if any of the members employed of our Group / Co-Operative society seeks employment in other firms and replacement of member from our group/ society will be made within immediately on approval of the TNFDC Administration.

7 (d). We further agree that we shall not disband / dissolve the Group / Co-Operative Society formed by us without the knowledge of TNFDC Administration and all the members of the Group/ Co-operative Society shall be collectively responsible for the fulfillment of the term of the contract.

Thanking you,

Yours faithfully,

(SIGNATURE)

**Enclosures:**

1. Earnest Money Deposit - Demand Draft No. \_\_\_\_\_ dated \_\_\_\_\_ for Rs. \_\_\_\_\_ (Rupees \_\_\_\_\_)
2. Necessary certificates as per Tender Document.
3. The details of other contracts held by me/us
4. Other documents if any to be listed below.

**UNDERTAKING BY THE BIDDER**

This is to certify that I/we before signing this tender have read and fully understood all the terms and conditions contained herein and undertake myself/ourselves to abide by them.

Signature of the Tenderer with Seal

Name : \_\_\_\_\_

Designation : \_\_\_\_\_

Address : \_\_\_\_\_

Phone No. : \_\_\_\_\_

**ANNEXURE – I**  
**PROFORMA FOR TECHNICAL BID**

**PROFORMA FOR SUBMISSION OF EXPRESSION OF INTEREST TO DESIGN,  
 BUILD OPERATE AND TRANSFER A MODERN, READY-TO-COOK FROZEN  
 SHRIMP, LIVE FISH VENDING AND DINE IN OUTLET FOR PROMOTING  
 DOMESTIC MARKETING OF FROZEN SHRIMP AND LIVE SEAFOOD AT ITS  
 VIRUGAMBAKKAM COMPLEX, CHENNAI ON REVENUE SHARING BASIS  
 WITH TNFDC LTD**

Sl. No.	Particulars	To be filled in by the tenderer
1	Name of the Tenderer	
2	Details of EMD  (i)Amount  (ii)Draft No.  (iii) Date  (iv)Issuing Bank	
3	Date of establishment of the tenderer	
4	Detailed office address of the tenderer with Office Telephone Number, Fax Number and Mobile Number and name of the contact person	
5	PAN/TAN Number( copy to be enclosed)	

6	GST Registration Number (copy to be enclosed)	
7	Whether the firm is blacklisted by any Government Department or any criminal case is registered against the firm or its owner/partners anywhere in India. (If no, a certificate is to be attached in this regard.)	
8	Length of experience in the field	
9	Experience in dealing with Govt. Departments (Indicate the names of the Departments and years of dealing with those Departments and attach copies of contracts orders placed on the tenderer.)	
10	Whether a copy of the terms and conditions (Annexure-I), duly signed, in token of acceptance of the same, is attached.	
11	Whether tenderer profile is attached?	
12	List of other clients	

**ANNEXURE - II**

**(To be kept inside A SINGLE sealed cover)**

**PROFORMA FOR FINANCIAL BID**

<b>Sl. No.</b>	<b>Description</b>	<b>Annual Rent for the land</b>	<b>Percentage of Revenue sharing.</b>
1	Design, build operate and transfer a modern “Kayal Seafood Outlet” at the vacant area (approximately 1000 Sq.Ft) available with TNDFC in its Virugambakkam, Chennai		

**Signature of Bidder**

## Virugambakkam Stall

